

Rate Preview for May 1, 2024



ATRIA

Independent Broker Dealers

Enhanced Choice Index Plus - Cap Rates

| | Current 4/1 Rates* | Upcoming 5/1 Rates* | Change |
|----------------|--------------------|---------------------|---------|
| ECI 5 S&P 500 | 10.00% / 13.00% | 10.50% / 13.50% | 0.50% ▲ |
| ECI 7 S&P 500 | 10.50% / 13.50% | 11.00% / 14.00% | 0.50% ▲ |
| ECI 10 S&P 500 | 10.00% / 13.00% | 10.50% / 13.50% | 0.50% ▲ |

*Cap Rate / Enhanced Cap Rate

Enhanced Choice Index Plus - Participation Rates

| | Current 4/1 Rates* | Upcoming 5/1 Rates* | Change |
|-----------------------------------|--------------------|---------------------|--------|
| ECI 5 S&P 500 | 43% / 58% | 43% / 58% | 0% |
| ECI 5 S&P MARC 5% ER | 170% / 225% | 170% / 225% | 0% |
| ECI 5 S&P 500 Daily RC 5% ER | 170% / 225% | 170% / 225% | 0% |
| ECI 5 S&P 500 ESG Daily RC 5% ER | 170% / 225% | 170% / 225% | 0% |
| ECI 5 BofA Global MegaTrends | 115% / 150% | 115% / 150% | 0% |
| ECI 7 S&P 500 | 45% / 60% | 45% / 60% | 0% |
| ECI 7 S&P MARC 5% ER | 175% / 230% | 175% / 230% | 0% |
| ECI 7 S&P 500 Daily RC 5% ER | 175% / 230% | 175% / 230% | 0% |
| ECI 7 S&P 500 ESG Daily RC 5% ER | 175% / 230% | 175% / 230% | 0% |
| ECI 7 BofA Global MegaTrends | 120% / 155% | 120% / 155% | 0% |
| ECI 10 S&P 500 | 50% / 65% | 50% / 65% | 0% |
| ECI 10 S&P MARC 5% ER | 180% / 235% | 180% / 235% | 0% |
| ECI 10 S&P 500 Daily RC 5% ER | 180% / 235% | 180% / 235% | 0% |
| ECI 10 S&P 500 ESG Daily RC 5% ER | 180% / 235% | 180% / 235% | 0% |
| ECI 10 BofA Global MegaTrends | 125% / 160% | 125% / 160% | 0% |

*Participation Rate / Enhanced Participation Rate

Not For Use With Consumers

The Standard is a marketing name for StanCorp Financial Group, Inc. and subsidiaries. Insurance products are offered by Standard Insurance Company of Portland, Oregon in all states except New York. Product features and availability vary by state and are solely the responsibility of Standard Insurance Company.

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Index Select Annuity - Cap Rates

| | Current 4/1 Rates* | Upcoming 5/1 Rates* | Change |
|--------|--------------------|---------------------|---------|
| ISA 5 | 9.75% / 10.00% | 10.25% / 10.50% | 0.50% ▲ |
| ISA 7 | 10.25% / 10.50% | 10.75% / 11.00% | 0.50% ▲ |
| ISA 10 | 10.25% / 10.50% | 10.75% / 11.00% | 0.50% ▲ |

*Low Band / High Band

Index Select Annuity - Participation Rates

| | Current 4/1 Rates* | Upcoming 5/1 Rates* | Change |
|--------|--------------------|---------------------|--------|
| ISA 5 | 46% / 48% | 46% / 48% | 0% |
| ISA 7 | 48% / 50% | 48% / 50% | 0% |
| ISA 10 | 49% / 51% | 49% / 51% | 0% |

*Low Band / High Band

Fixed Account Crediting Rates

| | Current 4/1 Rates | Upcoming 5/1 Rates | Change |
|---------------|-------------------|--------------------|---------|
| ECI 5 Series | 4.25% | 4.50% | 0.25% ▲ |
| ECI 7 Series | 4.25% | 4.50% | 0.25% ▲ |
| ECI 10 Series | 4.25% | 4.50% | 0.25% ▲ |
| ISA 5 | 4.75% | 5.00% | 0.25% ▲ |
| ISA 7 | 4.75% | 5.00% | 0.25% ▲ |
| ISA 10 | 4.75% | 5.00% | 0.25% ▲ |

45-Day Rate Lock Policy

We'll lock a fixed interest crediting rate, cap rate or participation rate for 45 calendar days from the date we receive the original application, according to the timeline below. We don't provide a rate lock for minimum guaranteed rates.

If we receive the expected premium within the 45-day period, your client receives either the locked-in rate or the rate on the day we receive the premium – whichever is higher.

- **If rates are increasing:** Premium must arrive **on or after** the date of the rate increase.
- **If rates are decreasing:** Sign and date the application and all required supplemental forms **before** the date of the rate decrease. We must receive all documents in our home office within four business days of the rate change effective date, including the date of the rate change.

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