

Earn the Extra Advantage



Don't miss out on The Standard's Partner Bonus.

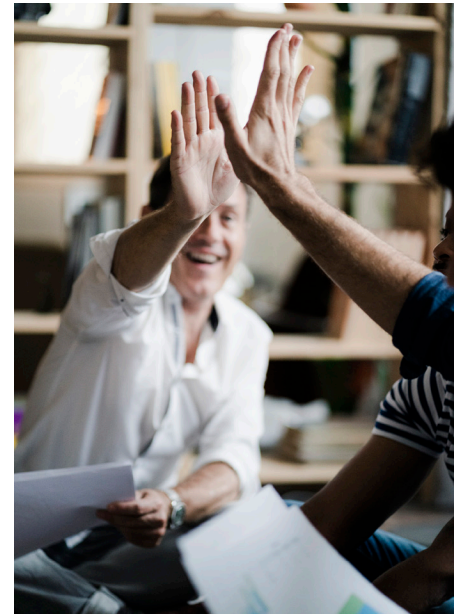
Your success at selling income protection insurance deserves recognition.

You'll be on your way to earning this extra advantage when you sell The Standard's income protection insurance. You can earn up to an extra \$10,000, on top of your regular grid commissions.

Sell \$20,000 to qualify for the base \$2,000 bonus. And earn more from there.

You'll earn bonuses based on all fully underwritten income protection insurance sold in a calendar year — Platinum Advantage, Business Overhead Protector® and Business Equity Protector^{SM,*}

Annualized Premium	Your Bonus
\$20,000 - \$29,999	\$2,000
\$30,000 - \$39,999	\$3,000
\$40,000 - \$49,999	\$4,000
\$50,000 - \$59,999	\$5,000
\$60,000 - \$74,999	\$7,500
\$75,000+	\$10,000



Learn more about Platinum Advantage at www.standard.com/di.

For Financial Professional Use Only

It's easy!

- We'll automatically pay you a bonus based on fully underwritten annualized premium sold in a calendar year.
- We'll pay the bonus directly to you in the first month of the following year.

* Fully underwritten new business and increases qualify for the bonus. Both guaranteed renewable and noncancelable policies will qualify. Guaranteed Standard Issue — including GME program — premium will not count toward the bonus.

Standard Insurance Company | The Standard Life Insurance Company of New York | standard.com/di

The Standard is a marketing name for StanCorp Financial Group, Inc. and subsidiaries. Insurance products are offered by Standard Insurance Company of Portland, Oregon, in all states except New York, where insurance products are offered by The Standard Life Insurance Company of New York. Product features and availability vary by state and company, and are solely the responsibility of each subsidiary. Each company is solely responsible for its own financial condition. Standard Insurance Company is licensed to solicit insurance business in all states except New York. The Standard Life Insurance Company of New York is licensed to solicit insurance business in only the state of New York.